

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1ST APRIL 2009 TO 31ST OCTOBER 2009**

Annex 5

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b>	<b>ACTUAL</b>
	01.04.09 - 31.10.09	01.04.09 - 31.10.09
TOTAL EXPENDITURE	52,380	51,798
INCOME	(40,610)	(37,047)
DEFICIT/(SURPLUS)	11,770	14,751

<b>KEY PERFORMANCE INDICATORS</b>			
	<b>INCOME</b>		<b>USAGE</b>
	09-10 PROFILE	09-10 ACTUAL	09.-10 ACTUAL
GATEHOUSE- TOURS/WEDDINGS	(29,210)	(22,564)	N/A
CHAMBER-WEDDINGS/LETTINGS	(11,400)	(14,483)	N/A
TIC INCOME	N/A	N/A	N/A
TOURISM VISITORS	N/A	N/A	16,051
CUSTOMER SERVICES VISITORS	N/A	N/A	16,012
<b>TOTAL</b>	<b>(40,610)</b>	<b>(37,047)</b>	<b>32,063</b>

NOTES:

All income is net of VAT.

